### A REVOLUTION IN CUSTOMER

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PROFILA. IT'S YOUR CUSTOMEP

### IT'S SOMETHING OLD, MADE NEW





#### ightarrow Your customer is...

Smart, private, decisive and digital.

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Choice and privacy.

#### **7** Your customer desires...

Value and exclusivity. The magic of VIP status. That irresistible club charm, the ultra-rare perks, and the delightful thrill of feeling like a superstar in the spotlight.

## IT'S NOT SEARCH. IT'S NOT SOCIAL

### What your customer chooses to deliver to your brand

- Evergreen personal & psychographic data insights
- Accurate contact and content preferences
- Mindful attention
- Timely buying signals

### ✓ What you deliver to your customer

- Cash & discounts in exchange for accurate data
- Mindful content and relevant information
- Compelling and exclusive offers and Ads
- Value post sale and customer loyalty

### IT'S VALUABLE

#### What Profila delivers to your brand

- first-party data

- attention and conversion
- Improved ROAS and customer lifetime value

#### What Profila delivers to your customer

or want in their lives

• Customer curated, accurate personal, psychographic and

• Significant reduction in the cost of record management Significant privacy and data breach risk mitigation • 0.0% surveillance, earning customer trust • 0.0% nudging algorithms, encouraging mindful brand • Customer loyalty. Your customer chose to build a relationship with your brand on Profila

• Choice, privacy and value from the brands they love, need

### IT'S TECHNICALLY SUPERIOR

#### **1. Digital**

## Data Smart Contracts

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A digital identity for each person and brand makes each relationship unique and real (identifiable). Every customer and brand can build a verified credential vault proving life and status.

Every consent given to brands to access data is immutably managed through smart contracts, ensuring transparency, legal recourse and payment.

3. Attention Smart Contracts

Every interaction requiring attention will be managed through smart contracts, ensuring audit-ability of Ad display and ensuring compensation for your customers attention.

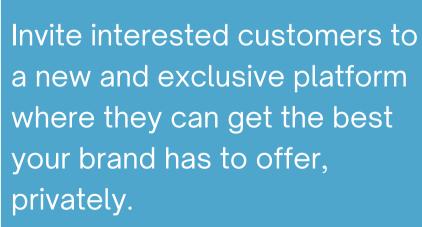
Your customers are rewarded by Profila for updating their data, completing new and relevant psychographic surveys, and for giving real attention to your Ad content.

Dews

### IT'S A NEW CUSTOMER JOURNEY

### 1. Invite





Launch a brand-building campaign to greet your loyal customers with a fresh brand experience, utilising basic demographics for targeting. At this stage, your customers will remain blissfully anonymous.

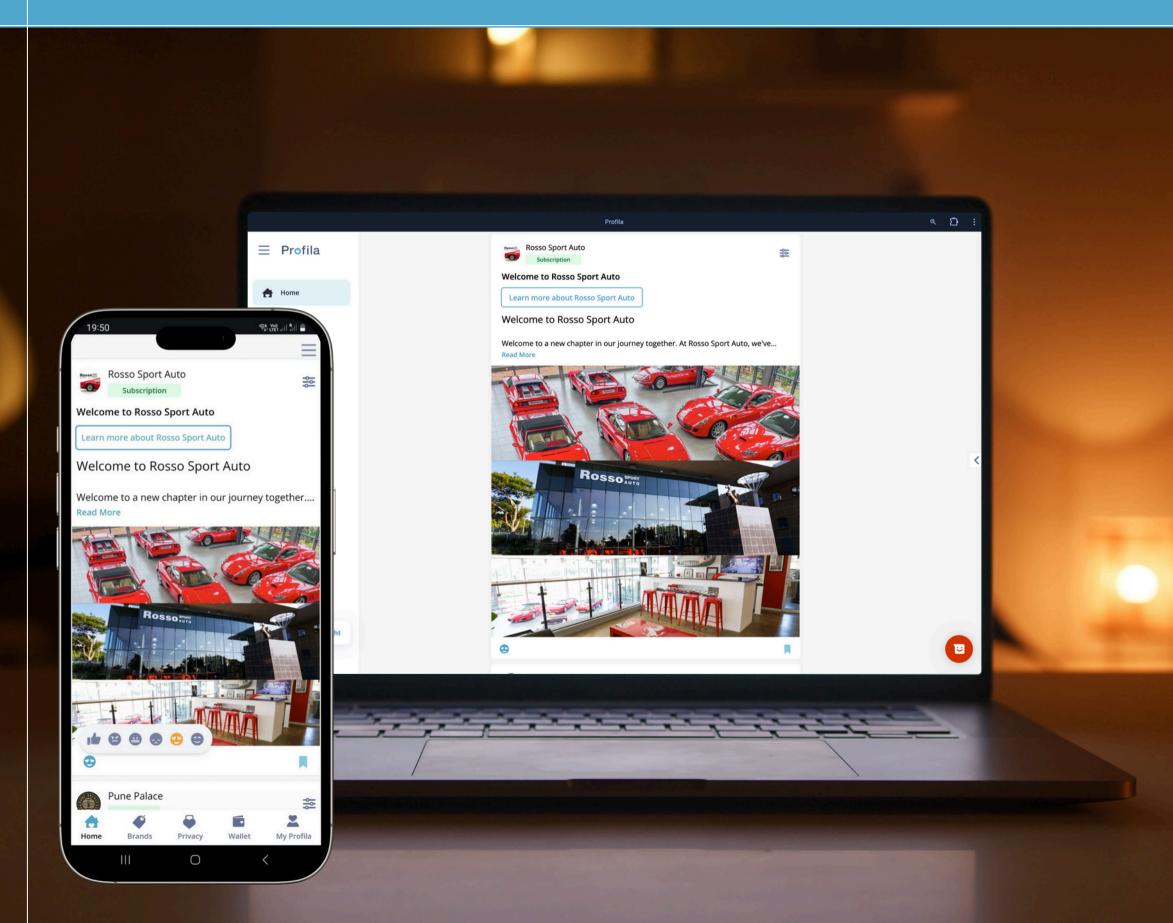


As your customers update their Profila data, compile lists of targeted segments based on demographics and selfassessed psychographics. Then publish a data subscription to gain detailed insights from your customers.

4. Create Develop unique and impactful content and advertisements specifically for your top customers that they can't find anywhere else. Ensure it

remains personal and exclusive.

#### **5. CONVERT**





### Customers benefit from exclusive deals and purchase on Profila

• Launching in 2025

### HOW IT WORKS



#### CUSTOMER DATA 7

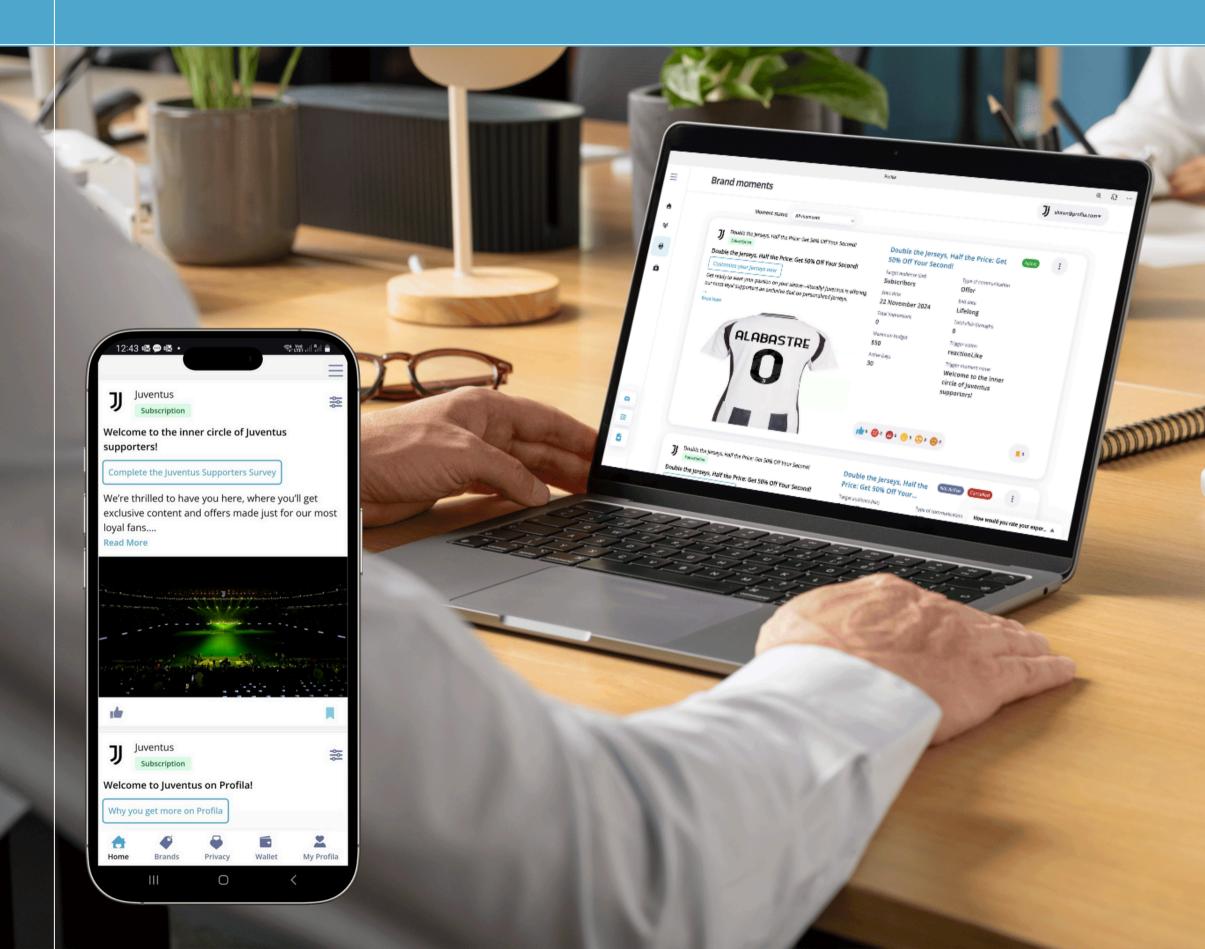
### Customers create, maintain and lease access to their Profila data

- Evergreen personal and demographic datasets
- Self-discovery based psychographic datasets for multiple industries
- Bonafide verified credentials linked to each customers unique Digital ID

#### Customers are paid 50-80% for their data

- You decide what each customer dataset is worth and make an offer
- Quality, accuracy and up to date data is rewarded with up to 80% of the (offer) data subscription value
- Customers are paid the cash equivalent in \$ZEKE tokens monthly
- Customers are also rewarded in \$ZEKE for maintaining their Profila and for completing new Surveys

### HOW IT WORKS



#### ADVERTISING

#### **Personalised marketing**

- Demographic and Psychographic targeting through dynamic lists
- Single Ad or Ad Campaigns based on engagement triggers
- High resolution Ad images or Videos, focused on immersive content

### Engagement, conversion and customer lifetime value

- Engagement is the No.1 metric to ensure return on Ad spend.
- Metronome preference center reduces Ad budget wastage.
- Clickthrough target is 10X social media.
- Customer loyalty and lifetime value are our longterm measures of success

#### IT'S COST EFFECTIVE

"50-80% of ALL Data and Ad revenues are paid to your customer."

#### **7** Data Subscriptions

- Bid for your customers' data at market rates
- Trade access to your customers' data with discounts, privileges, and gift cards (coming soon) Data subscription platform fees: 20% of the Bid

#### **Advertising**

- Impressions: CPM \$ Free
- Clickthrough: CPC Industry CPC rates
- Advertising platform fees: 20% of the Ad campaign

### A REVOLUTION IN RETENTION



#### $\supset$ Contact us

- onboarding@profila.com
- <u>Sign-up today</u>

# OF ACQUISITION RETENTION Profila